

November 29th and 30th, 2023

REGISTRATION FORM (exhibitors)

Espace Tête d'Or, Lyon, France

6th edition Business Convention for Maintenance Solutions and Innovations

Your profile in the Intermaintenance online platform (catalogue)

COMPANY				
Company:				
Full Address:				
Code Post: To	wn/City: Country:			
BILLING DETAILS (oblige Company:	gatory)			
Full Address:				
Code Post: To	wn/City: Country:			
Business registration number:				
First Name:	Last Name:			
Position:	E-mail:			
MAIN ACTIVITY(ies) - (Please rate at least 5 lines)				
FIGURES				
Number of employees: 1 -	9 🗆 10 - 49 🗆 50 - 249 🗅 250 - 499 🗀 500 - 999 🗀 1000 - 2999 🗀 3000 - 5000 🗀 > 5000			
·	< 100 K€ □ 100 K€ - 750 K€ □ 750 K€ - 2 M€ □ 2 M€ - 10 M€ □ 10M€ - 50 M€ 50 M€ - 150 M€ □ 150 M€ - 750 M€ □ > 750 M€			
Participant 1				
-	ull name:			
	Direct Line:			
	Woodle (only for use by the organisation)			
Participant 2				
☐ Mrs ☐ Mr Participant's f	ull name:			
Position:	Direct Line:			
E-mail:				
Person in charge of this registration (if different from participant 1)				
☐ Mrs ☐ ☐ Mr Participant	's full name:			
Position:	Direct Line:			
E-mail:				



NOMENCLATURE OF COMPETENCIES

Your company supplies solutions on

Equipment and maintenance products

Uibration meters Uineage equipment Infrared thermography equipment Uitrasonic measuring devices Measuring equipment General tools Handling equipment A hoists Welding equipment and products Visionics Other: Products and components: Oils and lubricants Heat transfer fluids Glues and adhesives Refrigerants Degreasing degreasing cleaners Bearings Couplings Mechanical seals Other maintenance products and components from industrial supply Other: Maintenance companies Global maintenance of factories or workshops Overall maintenance in the tertiary sector (buildings, offices, warehouse) Boiler maintenance Maintenance of rifrigeration compressors Maintenance of refrigeration compressors Maintenance of industrial valves Maintenance of fortorl valves Valve maintenance Specialized handling and crane companies	<u>Equ</u>	ipment:
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Other:	□ \	Welding equipment and products
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☐ Specialized handling and crane companies		
□ Other·		Other:



Providers

Tests and Measurement: ☐ Oil analysis ☐ Performance testing ☐ Vibration measurement ☐ Motion amplification ☐ Thermography ☐ Machine performance testing and testing ☐ Instrumentation calibration ☐ CND (non-destructive testing)		
☐ Ultra sound analysis		
☐ X-ray analysis		
□ Other:		
Consulting in reliability and equipment management:		
☐ Implementation of maintenance 4.0		
☐ Implementation of AI in maintenance		
☐ Implementation of no code / low code solutions in maintenance		
☐ Maintenance management (processes and organization)		
☐ Maintenance strategy (Criticality/FMECA/RCM/)		
☐ Feasibility/availability study (RAMS/)		
☐ Life cycle study		
☐ Safety study (HAZOP/)		
☐ Energy optimization study		
☐ Optimization of spare parts inventory		
☐ Assembly & handling techniques		
□ Other:		
Expertise:		
□ Legal expertise		
☐ Technical audit		
□ ATEX audit		
☐ Technical study		
□ Energetic audience		
□ Other:		
Software Solutions:		
Software Solutions.		
□ CMMS		
□ CMMS □ Facilities Management		
☐ Facilities Management		
☐ Facilities Management ☐ Maintenance Strategies (RCM-FMECA-other decision support)		
 □ Facilities Management □ Maintenance Strategies (RCM-FMECA-other decision support) □ Life Cycle Management 		
 □ Facilities Management □ Maintenance Strategies (RCM-FMECA-other decision support) □ Life Cycle Management □ Feasibility/availability calculation (RAMS) 		
 ☐ Facilities Management ☐ Maintenance Strategies (RCM-FMECA-other decision support) ☐ Life Cycle Management ☐ Feasibility/availability calculation (RAMS) ☐ Optimization of spare parts inventory 		
 ☐ Facilities Management ☐ Maintenance Strategies (RCM-FMECA-other decision support) ☐ Life Cycle Management ☐ Feasibility/availability calculation (RAMS) ☐ Optimization of spare parts inventory ☐ Documentation management 		
 ☐ Facilities Management ☐ Maintenance Strategies (RCM-FMECA-other decision support) ☐ Life Cycle Management ☐ Feasibility/availability calculation (RAMS) ☐ Optimization of spare parts inventory ☐ Documentation management ☐ Big Data 		
□ Facilities Management □ Maintenance Strategies (RCM-FMECA-other decision support) □ Life Cycle Management □ Feasibility/availability calculation (RAMS) □ Optimization of spare parts inventory □ Documentation management □ Big Data □ No Code Platform		
□ Facilities Management □ Maintenance Strategies (RCM-FMECA-other decision support) □ Life Cycle Management □ Feasibility/availability calculation (RAMS) □ Optimization of spare parts inventory □ Documentation management □ Big Data □ No Code Platform □ Cooperative platform / remote support		
□ Facilities Management □ Maintenance Strategies (RCM-FMECA-other decision support) □ Life Cycle Management □ Feasibility/availability calculation (RAMS) □ Optimization of spare parts inventory □ Documentation management □ Big Data □ No Code Platform □ Cooperative platform / remote support □ Augmented / virtual reality		
□ Facilities Management □ Maintenance Strategies (RCM-FMECA-other decision support) □ Life Cycle Management □ Feasibility/availability calculation (RAMS) □ Optimization of spare parts inventory □ Documentation management □ Big Data □ No Code Platform □ Cooperative platform / remote support		



 □ Books □ E-learning at the workplace □ Specialist journals □ Website □ Technical documentation □ Other: ■ Rental companies: □ General tools □ Rotating Machines 	
 □ Specialist journals □ Website □ Technical documentation □ Other: ■ Rental companies: □ General tools 	
 □ Website □ Technical documentation □ Other: ■ Rental companies: □ General tools 	
☐ Technical documentation ☐ Other: ☐ Other: ☐ General tools	
□ Other:	
Rental companies: ☐ General tools	
☐ General tools	
☐ General tools	
□ Rotating Machines	
□ Instrumentation	
☐ Generators	
☐ Fluid rental and supplies	
□ Refrigeration installation	
□ Steam installation	
□ Other:	
Due for a larged by a discount of a management of the control of t	
Professional bodies and organizations:	
☐ Trade unions and professional associations	
□ Certification body	
□ Verifying body	
□ Standardization body	
□ Other:	
Training organizations:	
☐ Technical training	
□ Safety training	
·	
□ Continuous improvement training	
□ Operational excellence training	
☐ Maintenance management ☐ Other:	



COMPLETE ORDER FORM

- This attendance application form must be sent together with a deposit of 60% of the total cost of your participation excl.-VAT.
- Should the exhibitor fail to attend, abe shall retain the deposit.
- The signatory expressly states that he has read the general terms stipulated on the back of the registration form and undertakes to comply with the same.
- abe reserves the right to refuse any registration without justifying its decision.

Packages with Appointments ☑ Mandatory registration fees (heating, electricity and	€ 200 exclVA	
☐ Formula 1:		€ 2,300 excl. VAT
☐ Formula 2:		€ 3,200 exclVA
☐ Formula 3:		€ 3,700 exclVA
☐ Formula 4:		€ 5,600 exclVA
☐ Formula 5:		€ 2,700 exclVA
<u>Options</u>		
☐ Additional person:	€ 400 exclVAT x	= € exclVAT
$\hfill \square$ Your advertisement on $\underline{www.intermaintenance.fr}$	€ 150 exclVAT x	= € exclVAT
☐ Additional presentation:	€ 400 exclVAT x	= € exclVAT
□ Logo:	€ 200 exclVAT x	= € exclVAT
☐ Organize a workshop:	€ 600 exclVAT x	= € exclVAT
☐ Extra Meetings Schedule:	€ 1.700 exclVAT x	. = € exclVAT
TOTAL exclVAT :		= €
Account excl. VAT (60 %):		= € exclVA

IBAN: FR76 3000 4008 0400 0107 2835 736

Swift: BNPAFRPPXXX

or by credit card (please contact us)

The total due must be paid before the event

The remaining balance must be paid when you receive the invoice. I hereby agree with all the terms and participation conditions of Intermaintenance 2023.

Signed in (city):	Signature & business stamp
Date:	



Advantages of this formula:

- 1- You are free to move from "one table to another" for your business meetings.
- 2- More economical than a booth and included a business meetings schedule.

This Package with no booth includes:

- Access for ONE delegate
- A personalized 2 days schedule of pre-planned B2B meetings based on your choices and the companies who will have chosen you
- 1 table, 4 chairs, 1 power point/supply, WIFI access (no cloison)
- A detailed company profile in the INTERMAINTENANCE 2023 catalogue
- Coffee bar and lunches access on 29 and 30 November 2023
- · Access to the conferences & workshops held during the business convention (depending on the program)
- Your company will benefit from **50 personal invitations program**: we invite your prospects (only buyers) by taking in charge their accommodation, lunch, the Coffee bar access and the cocktail. You can meet them in priority during the meeting.
- The assistance of our team organizer during the event to increase its efficiency

Formula 2 / fully equipped 4 m² stand

€ 3,200 excl.-VAT

4 m² fixed stand (2x2)

1 person

spot lights, one table, 4 chairs, carpet, fascia board, WIFI.

Banner

- A schedule of face-to-face meetings
- Additional meetings arranged at the venue
- Technical catalogue of participants (including detailed records of decision makers present)
- <u>Special invitations:</u> you may request <u>invitations</u> for contacts you are trying to reach or with whom you work. These contacts must be involved in a project study. Abe will look after their accommodation for 1 or 2 nights on behalf of your company.
- Admission to the workshops.
- Meals: lunches, Permanent coffee break and Gala party on November 29 & 30
- Permanent assistance by abe company during the entire event.

Formula 3 / fully equipped 6 m² stand

€ 3,700 excl.-VAT

6 m² fixed stand (2 x 3)

1 person

Banner

spot lights, one table, 4 chairs, carpet, fascia board, WIFI,

- A schedule of face-to-face meetings
- Additional meetings arranged at the venue
- Technical catalogue of participants (including detailed records of decision makers present)
- <u>Special invitations</u>: you may request <u>invitations</u> for contacts you are trying to reach or with whom you work. These contacts must be involved in a project study. Abe will look after their accommodation for 1 or 2 nights on behalf of your company.
- Admission to the workshops.
- Meals: lunches, Permanent coffee break and Gala party on November 29 & 30
- Permanent assistance by abe company during the entire event.

Formula 4 / fully equipped 12 m² stand

€ 5,600 excl.-VAT

12 m² fixed stand (3x4)

2 people

spot lights,
2 tables,
8 chairs,
carpet, fascia board,
WIFI,
2 banners

- A schedule of face-to-face meetings
- Additional meetings arranged at the venue
- Technical catalogue of participants (including detailed records of decision makers present)
- <u>Special invitations:</u> you may request <u>invitations</u> for contacts you are trying to reach or with whom you work. These contacts must be involved in a project study. Abe will look after their accommodation for 1 or 2 nights on behalf of your company.
- Admission to the workshops.
- Meals: lunches, Permanent coffee break and Gala party on November 29 & 30
- Permanent assistance by abe company during the entire event.

Formula 5 / WORKSHOP space (Formula without appointment) € 2,700 excl.-VAT

4 m² fixed stand (2x2)

2 people

A location on the Workshop pavilion Intermaintenance 2022 (At the heart of the event). Offer dedicated for: new customers and innovative SME / SMI who want to discover the event.

spot lights, one table,

4 chairs, carpet, fascia board, WIFI, Banner

At the heart of the event 4 m² fixed stand (2x2)

Attention: Strategic area limited to 3 companies!

- Technical catalogue of participants (including detailed records of decision makers present)
- 25 <u>Special invitations</u>: you may request <u>invitations</u> for contacts you are trying to reach or with whom you work. These contacts must be involved in a project study. Abe will look after their accommodation for 1 or 2 nights on behalf of your company.
- Admission to the workshops.
- Meals: lunches, Permanent coffee break and Gala party on November 29 & 30
- Permanent assistance by abe company during the entire event.

OPTIONS



✓ Additional person

Intermaintenance technical catalogue gives you the opportunity to get detailed information on all thee Decision Makers attending the event.

• Why more than one person?

- You optimize your participation, you meet a maximum of contacts, you can receive decision-makers who come to your stand spontaneously and you can manage your participation with greater availability.
- € 400 excl.-VAT
- You give the people you meet more accurate knowledge of your expertise (Presence of an expert).

✓ Your advertisement on www.intermaintenance.fr

Put your company forward on the "participants" page on the Intermaintenance website www.intermaintenance.fr through your advertising. It is viewable when participants click on the name of your company.

€ 150 excl.-VAT

✓ Additional presentation:

A second presentation form in the technical catalog. This is the opportunity to present the know-how or complementarity of a partner / a division of your company. Does not give rise to a second schedule. Appointment requests will be integrated into the first schedule.

€ 400 excl.-VAT

✓ Your logo on <u>www.intermaintenance.fr</u>

You put forward on the "participants" page, on the Intermaintenance website www.intermaintenance.fr, thanks to your logo and the direct link to your Website, for a better targeting of your appointments and help the participants get the best information about your company.

€ 200 excl.-VAT

We can also offer you the possibility to put your logo/banner in the rubric "The Partners" of our official Website for one year. In the same way, you put forward on your website the Intermaintenance Exhibition logo/banner with a direct link to our website.

✓ Organize a workshop

Contractors are always searching for innovations and solutions, to exchange and work on their problematic. A thematic workshop gives you the opportunity to describe and communicate about your skills and expertise, to a larger number of decision-makers in a minimum amount of time.

• Why run your own thematic workshop?

- You can efficiently promote your know-how and the advantages you have over other service providers while addressing the topical issues of your industry.
- The thematic workshops are learning-based and designed to be a true work tool, on a theme of your choice together with the decision-makers who have decided to attend.

€ 500 excl.-VAT

- Using an interactive method, you can really talk to the attendees.
- The thematic workshops last 30 minutes and are held in a professional but friendly environment.

• The service includes:

- An advertising campaign run by advanced business events via
 - on the Website <u>www.intermaintenance.fr</u>,
 - on site with the Intermaintenance technical catalogue
 - on site with the kakemonos

In order to fully achieve the objective, these workshops need to have an educational theme rather than a commercial one.

✓ Extra Meetings Schedule:

You can optimize your participation with this schedule. (Only available as part of the Intermaintenance packages).

€ 1,700 excl.-VAT

- The service includes:
- 1 extra appointment schedule (at your stand).
- Free registration of an extra person.



Intermaintenance 2023 Terms & Conditions

Event name: Intermaintenance 2023 (referred to as the "Event") Date: November 29-30, 2023 (referred to as the "Event date") Location: Espace Tête d'Or (referred to as the "Place"):

City, Country: Lyon, France

1. ORGANIZATION

The Event is organized by abe - advanced business events, a limited company with a stated capital of 50.000 Euros, whose registered head office is located at 10 Rue de la Rochefoucauld – CS50300 - 92100 Boulogne Billancourt Cedex - France, hereafter referred to as the Organizer.

2. PURPOSE

These regulations stipulate the terms and conditions according to which the Organizer sets up and runs the Event. They detail the respective rights and obligations of the Organizer and the signing company, hereafter referred to as the Participant. The Participant formally undertakes to abide by these regulations.

3. PLACE AND DATE

The Event will be held at the Place and dates indicated here above. The Organizer is free to change the Place or Date of the Event in case the Place is rendered unavailable or in case of *force majeure*, in which case no compensation shall be due to the Participant. The Organizer is free to cancel the Event further to expressly notifying the Participant, in which case ongoing registration applications shall be cancelled ipso jure, without any compensation due to the participant.

4. REGISTRATION, CANCELLATION, PAYMENT

Any company or institution is allowed to attend the Event provided it has the relevant skills to enter into negotiations with other attendees. The Organizer reserves the right to deny any registration without any obligations to justify their decision.

In the event the Participant cancels their registration twenty one days (21) or more prior to the Event, forty percent (40) of the total registration fees shall be due to the Organizer. In the event the Participant cancels their registration twenty day (20) or less prior to the Event, the total registration fees shall be due to the Organizer.

All invoices issued and sent to the Participant must be remitted at the latest 5 days prior to the Event. The Organizer reserves the right to deny access the Participant to the Event if their accounts are not settled.

5. SERVICES INCLUDED IN THE OVERALL PARTICIPATION FEE

The Organizer shall deliver the services and products as explicitly described in the booking form attached to this agreement.

6. OBLIGATION TO PRODUCE A RESULT

The Organizer undertakes to diligently use the resources available to it without being subject to an obligation to produce any results.

7. INSURANCE

The Organizer is the sole legal responsible for the Event. However the Organizer's responsibility shall not be engaged for any damage caused to the Participant by a third party.

The Place is the sole legal responsible for the facility and premises, permanent or temporary, used for the Event, as well as all companies and activities operating and running under their direct request.

The Participant must hold an insurance policy that covers all damages caused by them, their staff or their belongings to a third party. The Participant must hold an insurance policy that covers all damages caused to their equipment and materials brought to the Event.

8/ APPLICABLE AMENDMENTS

The Organizer reserves the right to introduce addendums to this agreement in order to handle any matters not initially mentioned in this agreement. Such amendments shall be notified and diligently sent to the Participant and immediately come into force. The Organizer reserves the right to terminate this agreement and therefore cancel the Participant's registration, should the latter not comply with the terms and conditions of this agreement. In such an event, the Organizer shall notify the Participant in writing, and no compensation or refund shall be due to the Participant.

9/ USE OF PARTICIPANT LOGO

The Organizer reserves the right to retrieve and use the Participant's company logo on marketing materials designed to promote the event by showing a list of registered companies, called participants. If the Participant disagrees and wishes their logo to be removed from such marketing materials, they must explicitly address their request in a written form.

10/ SETTLEMENT

In the event of disagreement, the Participant shall submit a written request to the Organizer and seek an amicable settlement. If no amicable settlement is reached, the tribunal of Nanterre, France, shall be the sole competent tribunal to handle the case.

12/ PRIVACY AND SECURITY POLICY

The Participant understands that the Organizer will collect detailed information about their business for the sole purpose of conducting the Event and delivering the services described in the attached booking form.

	I hereby agree with advanced business events
Company Name:	terms and conditions and the policy of privacy &
	confidentiality and management of personal information
Address :	Date:
	Signature:
	Company seal:
Contact Name :	

